

# Radhakrishna Aekbote

Principal-scope Product Designer · Enterprise AI & Platforms

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A decade designing the systems enterprises run on — across PwC, SAP Labs, Informatica, and Salesforce. Works where **business strategy, user behavior, and AI capability converge**: pitching operating models to leadership, authoring the frameworks teams build on, and shipping products that move revenue. Comfortable from the CEO keynote stage to the enterprise research session.

## EXPERIENCE

### Salesforce — Senior Product Designer, Agentic AI

AUG 2025 – PRESENT

*Informatica, a Salesforce company · post-acquisition*

- Leading **Principal-scope UX end-to-end** on the agentic data-integration platform following Salesforce's acquisition of Informatica — with product and engineering as partners.
- Designed the **human review gate** for headless agentic DI — the trust checkpoint where a person verifies an AI-generated pipeline before it runs against production data — and a **per-organization context layer** (naming conventions, business rules, prior mappings surfaced via MCP) so output is company-correct, not generic. Featured on the **Informatica World 2026 main stage** (fourth consecutive keynote year).
- Defined **entry modes onto a single spec** so one system serves both business users (natural-language intent) and engineers (precise specs), and carried the experience past generation into review, governance, and debugging.
- Studied **10+ enterprise customers'** friction with the first-generation DI copilot and reframed each pain point as a **UX contract violation** — turning a feature backlog into a design thesis for the agentic platform.

### Informatica — Lead → Principal UX Designer, Data & AI

MAR 2022 – AUG 2025

- Process Diagrammer**: led a canvas redesign and pitched leadership a Good-Better-Best tiered operating model — **38,000 → 91,200 subscription units in 11 months (+140%)**, CSAT 44% → 60%+, time-on-task –44%. Launched at the IW 2024 CEO keynote; GBB adopted as an org-wide standard.
- AI Agent Engineering (0 → 1)**: authored **CHESS**, a five-principle framework for agentic interaction; flipped canvas orientation top-down against the field, backed by research. Fastest-growing product by adoption — **347 → 1,938** preview registrations in 30 days, 630+ WAU at acquisition. Launched in the IW 2025 CEO + CPO keynotes; [Yahoo Finance](#) & [BusinessWire](#) coverage.
- API Lifecycle Manager**: converted a free product into net-new recurring revenue by running a **\$100-test** with 31 enterprise customers so pricing was a design output — **0 → 3,805 IPUs** in 6 months across 57 orgs, 70% retention, 83% CSAT.
- Owned UX across the agentic platform's full surface — Builder Canvas, node orchestration, co-pilot workflows, and template marketplace — and designed the keynote demo narratives shown at Informatica World 2025.

### SAP Labs — UX Designer, S/4HANA Asset Management

APR 2020 – MAR 2022

- Designed the **ML-based maintenance-planning experience** for industrial asset operators — shipped verbatim in **SAP S/4HANA Cloud 2208** and granted **US patent 210852US01**; +40% usage on adjacent Logistics Execution Insights.
- Led **accessibility-first, persona-centric design** for blue-collar field workers — gloved hands, protective gear, high-heat mining & manufacturing floors — researched with Inpex (600K functional locations), Chemours, and Macmahon; designed to real working conditions.
- Partnered with product and engineering through multi-session design reviews; shipped two flagship Fiori apps in the public S/4HANA Cloud 2208 release.

### PwC — Product Designer, Corporate Finance & Strategy

MAY 2017 – APR 2020

- Founding designer on **DEALS**, a greenfield M&A cloud-collaboration platform — moved 16 financial analyses from Excel into cloud production.
- Sole designer on the **dbRAS Risk Suite** (four AML/compliance apps) for a European investment bank under FCA, BaFIN & SEC sanctions — 60,000+ clients processed; the bank **retained its operating license across 7 countries**.
- Design workshop ambassador across 7 geographies — running discovery and co-design sessions with global practice teams.

## SKILLS & TOOLS

|                          |                                                                                                                                             |
|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| AI-native design         | agentic & conversational UX · human-in-the-loop review patterns · spec-driven / headless interaction models · prompt-to-UI · design-to-code |
| AI tooling & IDEs        | Claude · GPT-class · Cursor · Claude Code · Google Antigravity · VS Code · terminal / CLI · Figma MCP                                       |
| Automation & prototyping | n8n · BuildShip · v0 · Lovable · Figma Make · Framer                                                                                        |
| Core design & research   | Figma · FigJam · design systems & tokens · Maze · Dovetail · usability & accessibility (WCAG)                                               |
| Frameworks authored      | CHESS (agentic interaction) · Good-Better-Best (release tiering) · \$100-Test (pricing research)                                            |

## RECOGNITION

Granted **US Patent 210852US01** — ML Object List interaction model (SAP, 2022)

**4× Informatica World CEO/CPO keynotes**, 2023–2026 · IW 2026 main stage

UX India 2024 — GBB framework, co-presented with Atlassian Design

[Yahoo Finance](#) + [BusinessWire](#) — AI Agent Engineering coverage (2025)

**WRITING**

Published essays on [Medium](#) & [UX Planet](#) — on enterprise UX, accessibility & AI.

## EDUCATION & CREDENTIALS

**ISB Executive Education** — Product Management · 2022

**B.Tech, Mechanical Engineering** — SDMCET, VTU · 8.13 GPA · 2012–2016

**Interaction Design Foundation** — 10 certificates · AI for Designers

**PwC Certified** — Human-Centred Design · 2020

**SPEAKING & MENTORSHIP**

[Beyond Barriers](#) · [Vivid Yellow](#) — design & accessibility podcasts.

[Designlab](#) & ADPList mentor — 5+ years.